comprehensive plan

We Build Rutherford

Give Here. Build Here.

Rutherford County Area Habitat for Humanity will actively seek to raise funds for our "We Build Rutherford" Comprehensive Plan.

This plan will aggressively address the following issues:

- RCHFH will provide more affordable housing in Rutherford County by developing our first Habitat only community, Legacy Pointe. This new 77 home development will provide qualified applicants the opportunity to <u>buy</u> affordable, energy-efficient new homes. Phase I starts construction in the spring of 2020.
- RCHFH will provide educational opportunities to 150 potential applicants through our Financial Literacy program and the free "Get Ready" for homeownership classes.
- RCHFH will provide over 30 free "Aging In Place" projects to the growing number of low-income Seniors who desperately need repairs completed in order to stay in their homes.
- RCHFH will provide community and employee engagement partnerships through our *Panel Builds*, *Brush with Kindness* projects, and work-force development efforts.







OPPORTUNTIES

House Marking Frede Carpente's Club Hue Print Could Hat Society Corner State Ochronical Superior Community Builder Community Builder								
\$100	\$500	\$1,000	\$2,500	\$10,000	\$30,000	\$60,000	\$94,000	BENEFITS
✓	✓	1	1	1	1	1	✓	Recognition on Website
✓	✓	1	1	1	1	1	1	Recognition on Program
	✓	1	1	1	1	1	√	Partnership Decal
	✓	1	1	1	1	1	√	Recognition in Annual Report
9	✓	1	1	1	1	1	√	Commemorative Brick
		1	1	1	✓	1	1	Volunteer Opportunities
		1	1	1	1	1	1	T-Shirts
			1	1	✓	1	✓	Legacy Pointe Partner Sign
		13		1	✓	1	✓	Personalized Hard Hat
				1	✓	1	✓	Recognition on ALL Programs
				1	✓	1	1	Included on Event Table Sign
				1	✓	1	1	Recognition at Legacy Event
				1	✓	1	1	Sponsor Sign at a House
					✓	1	✓	Tickets to Signature Event
					✓	1	✓	Named in Press Releases
					✓	1	✓	Speak at Key Events
						1	✓	Lunch for Volunteers
						1	✓	Presentation of House Keys
						1	✓	– Foundation Plaque on a Home
				a		e j	1	Exclusive for ALL Build Days
							1	Centrally Located Permanent Plaque

RCHFH can also *leverage* your donation with matching grants to increase your participation. We are happy to design an investor plan that meets your needs, interests, budget and volunteer community engagement program.



a hand up, not a hand out

We Build Rutherford

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- Celebrating 30 years RCHFH has built 164 homes (as of Fall 2019) and multiple completed multiple Neighborhood and Home Repair projects.
- Habitat homes are NOT given away. Approved applicants qualify for an affordable mortgage with a low interest to BUY their homes.
- Habitat Homeowners complete a 50+-hours Financial Literacy and Homeowner Education program that instructs them on how to manage their money, lower their debt-income ratio, and make responsible financial decisions.
- Future Homeowners also complete 300-400 hours of "sweat equity" on Habitat build sites, at the Habitat ReStore and/or work with other nonprofits, plus credits for their child's good grades.
- Families who earn 30% 80% of the Area Median Income (AMI) are eligible for the RCHFH program.
- Generally, clients are spending more than 30% of their annual income on rent (\$800-\$1200 per month). In contrast, Habitat mortgages typically are around \$700 a month.
- In The 2019 Rutherford County, TN Community Health Needs Assessment report, Housing was the #1 concern of the community. "If you had a magic wand, what top initiatives would you implement in your community in the next three years?": Affordable Living. "The population thinks growth pays for itself. It does not."
- RCHFH addresses the affordable housing issue, revitalizes neighborhoods, improves property
 values, increases tax revenues, and helps create a stronger workforce for the growing community.



Homeowner Applicants: Applicants must demonstrate a need for affordable housing; be able to pay a monthly mortgage; live or work in Rutherford County; show steady income for 2 years; and meet other guidelines. Our applicants earn 30-80% of the Area Median Income (AMI). Many are cost burdened and pay 30% of their income on housing.





Habitat Mortgages: Habitat homes are built by RCHFH construction staff, Future Homeowners, and community volunteers. The house is then <u>sold</u> to the qualified applicant with a low interest mortgage. Their monthly mortgage payment to *own* a home is usually much less than what they had been paying to rent!

Homeowner Requirements: Each family is required to work 300-400 hours of "sweat equity", complete 50+ hours of Financial and Homeowner Education classes and invest a 1% down payment. The program ensures that homeowners create a realistic household budget, make good financial decisions, and are prepared to maintain their homes. They also attend a post homeownership class.



Impact of Homeownership: The impact on the lives of our homeowners often include:

Adults: Improved health & lower rates of chronic illnesses; Decreased reliance on social services; Increased participation in community activities; Greater personal responsibility; Reduced strain on education, public health, social services, and law enforcement; Job promotions and higher education.

Children: Raised academic scores and reduced behavioral problems; Improved attendance at school, Better health; Family pride.

Community: Increased property values; Increased tax revenue; Increased customer and employee base for local businesses; Increased consumer spending.

Wealthbuilding: A survey of Habitat homeowners found that 53% said they have available income since moving into their Habitat home; two-thirds are more confident about their ability to fund their children's college education; and almost 40 percent said they pay less in housing costs. Use of government assistance also declined notably.

A 2014 study by the Federal Reserve Bank of Boston found that a modest increase in home value for homeowners led to an increase in the child's earnings later in life, while an increase in a property's value for renters led to a decrease in the child's earnings.

We build strength, stability, self-reliance and affordable housing



850 Mercury Blvd., Murfreesboro, TN 37130 615-890-5877 www.rchfh.org

Homeowner Education: RCHFH provides 50+ hours of Financial Literacy and Homeowner Education to all applicants, which includes home maintenance and life skills. A 12-month "Get Ready" class is also available to the public.

Volunteer Engagement: Each Habitat home engages over 300 Volunteers (20,000 hours annually) offering valuable community service experiences and a means for unique team-bonding and employee engagement. Volunteers also receive hands-on construction and home improvement training!

Construction Industry: Each Habitat home requires services, materials and personnel from over 50 vendors, creating 3,000+ construction jobs in the county. Habitat for Humanity is the 4th largest Builder in the country!



Community Investment: RCHFH has partnered with over 500 local companies and 130 community organizations in the past 2 years. Habitat Homeowners save taxpayers an estimated \$34,000 in public expenditures for their costs of things such as juvenile delinquency and teenage pregnancy.

Habitat ReStore: proceeds from the ReStore cover administrative costs so 100% of donations go towards construction of Affordable Housing and Homeowner Education.

Impact of Homeownership: The benefits of more homeowners in the community

Stronger Communities: Homeowners are:

- 28% more likely to repair or improve their homes
- 10% more likely to report they have worked to solve local problems
- Live 4 times longer in a community
- 10% more likely to attend church
- 16% more likely to belong to a PTA or other organizations
- Are less likely to have alcohol and substance-abuse problems
- 11% more likely to know who represents them in Congress
- 9% more likely to know who their school board representative is
- 15% more likely to vote

Stronger Families: Children of Homeowners are:

- 25% more likely to graduate from high school
- 116% more likely to graduate from college
- 20% less likely to become teenage mothers
- 59% more likely to own a home within 10 years of moving from parent's home

